

IBRAHIM AHMED ABUSAMRA

Projects and Construction Manager

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PROFESSIONAL EXPERIENCE

General Manager | Jan 2007 - Present

Amiab For Engineering Services Co. Ltd. | Khartoum, Sudan

- Amiab is specialized company founded by Ibrahim Abusamra in 2007.
- Managed high-performing teams to deliver quality customer service and stable profits.
- Increased revenue streams by reducing costs, managing schedules and performing variance and risk analysis to implement corrective actions.
- Delivered business strategy to drive revenue and operational efficiencies.
- Achieved annual growth of more than 20%.

Projects Manager | Aug 2002 – Jan 2005

Saudi Environmental Projects Co. Ltd. | Riyadh, Saudi Arabia

- SEPC is main contractor in Saudi Arabia.
- Led and motivated 5 talented project teams, achieving targets within stipulated deadlines.
- Defined project scope, milestones and task allocation to establish and maintain clear progress plans.
- Submitted performance feedback to stakeholders, keeping project teams on track.
- Built company reputation by managing and successfully delivering Projects.
- Important project achieved; operation and maintenance of Jeddah sewage system. The project included all sewers in Jeddah in addition to the 5 existing sewage plants and 5 existing pumping station with a total labor force of 773 employees.

Construction Manager | Jun 1999 – Jan 2001

Aziz Company | Al Medina Al Munawara, Saudi Arabia

- Managed site instructions, daily diary, record sheets and other forms of site reporting.
- Oversaw all day-to-day site operations.
- Provided mentorship, support and team management to keep staff suitably trained and competent.
- Held construction and installation teams accountable for performance against specific schedules and person-hour budgets.
- Important project accomplished was Medina Sewerage Treatment Plant Extension. Its main scope was upgrading the sewage plant
- Achieved a capacity improvement of 220,000 cubic meters from 80,000 to 300,000 cubic meters per day.

Project Manager | Jul 1998 – May 1999

Aziz Company | Al Qaseem, Saudi Arabia

- Led technical delivery teams with in-depth understanding of processes and techniques to deliver high-quality solutions.
- Identified and deployed resources with individual responsibilities for project completion.
- Built and nurtured professional relationships with wide range of stakeholders.
- Main project; Electro-mechanical erection and commissioning of Bukayriyah Water Treatment Plant.
- Achieved capacity of more than 50,000 cubic meters per day.

Technical Office Manager | Jan 1995 – Jan 1998

Sudanese Tractors Company | Medani, Sudan

- Maintained high standards of accuracy and quality in data entry and recordkeeping.
- Created and submitted progress reports to upper management.
- Scheduled staff and delegated assignments to adequately cover operational and project requirements.
- Instructed employees in company policies and procedures, maximizing Compliance and consistency.
- Increase warranty claims by 25%.

- Conducted individual appraisals, set KPI targets, and devised professional development plans to improve staff performance.

EDUCATION

University of Gezira, Sudan | 2004 – 2005

Diploma of Higher Education, Business Administration (First Class – CGPA: 4.35/5)

University of Khartoum, Sudan | 1985 – 1991

Bachelor of Science Honors in Agricultural Engineering (Third Class – CGPA: 5.98/10)

CERTIFICATES

- Certified Consultant Engineer - Sudanese Engineering Council, 2021.
- Fellowship Member - Sudanese Engineers' Society. 2021.
- Certified Expert - Sudanese Contractors Organizing Council, 2017

SKILLS

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|-------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| • Problem solving skills. | • Compatibility with SAP, Microsoft Dynamics and all ERPs. |
| • Flexibility and willing to work in difficult circumstances. | • Data Analysis, Strategic Planning, Design, Analytical skills and Marketing. |
| • Working under high stress, in teams, and individually. | • Excellent in Excel, Power Point, Word and all Microsoft office programs. |
| • Possess good co-ordination and work collaboratively with any group members. | • Good interpersonal skills and ability to establish and maintain effective partnerships and working relations in multi- cultural, multi-national, Multi- ethnic environment with sensitivity and respect for diversity. |
| • Operations management and Supply Chain management | • Leadership and Coordination Skills |
| • Budget development and Finance. | • Driving |
| • Good communication (spoken and written) skills (Arabic/English) | • Experienced in Project Leading |
| • Accounting, Computer skills, Technical skills | |

AFFILIATIONS

- Secretary of Treasure, Sudanese American Friendship Association 2020 to date.
- Founding member and board member, Mycetoma community hub. 2019 to date.
- Member, COVID 19 engineering committee for hospitals and isolation centers' rehabilitation. 2017.
- President, faculty of engineering Alumni, University of Khartoum 2015.
- Member, Engineers' Executive Committee - Wad-Medani - Sudan - 1998.
- President, Sutrac Group Employees' Union - Sudan - 1997 to 1998.
- General Secretary, Algardisiah Sports Team. 1994.
- Member, Executive Committee - Engineering Student's Society - U of Khartoum - Sudan.1989.
- Member, Sudan National Basketball Team - Olympic Universities' Games - Zagreb - Yugoslavia - 1987.

LANGUAGES

- English (Proficient C2)
- Arabic (Native)

REFERENCES

- Eng. Mahmoud El Assad - Kwaiti holding company - Email; Mahmoud.Elassad@sd.zain.com - Tel: +971526245123
- Eng. Emad Ayed - Qatary Diar - Email; EmadAyed@hotmail.com - Tel : +97466123391
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